

# **John Connolly Partners**

# Resumé

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# **HISTORY**

John Connolly Partners was established in 1983 to provide fiduciary leadership concerning the need for change in management, operations, control and financial re-organization of major real estate assets and related equity and debt investments.

Connolly has provided a variety of leadership roles and services which range from the role of interim CEO, consultant, senior manager to court appointed bankruptcy trustee or receiver.

Scope of fiduciary services has included the challenge of day to day leadership plus the financial, operating and management challenges and decisions needed to preserve present value, or manage a turnaround and reorganization to create value for lenders, shareholders, investors and creditors.

Connolly has worked on over 150 institutional and corporate assignments with a combined market value of over two and one half billion dollars.

John has over 25 years of hands on experience with the day to day decision making and has the skills and on the job experience in tough situations to create the foundation for trust and credibility with all parties at the negotiating table.

Clients range from financial companies, banks, bondholders, private loan investors, institutional asset managers and hedge funds to publicly traded companies, law firms, board of directors, federal and state government and regulatory agencies, insurance companies, Chapter 11 and Chapter Nine bankruptcy creditors' committees, Offices of the U.S. Trustee and the U.S. Attorney General, public school districts and for-profit and non-profit healthcare companies.

He has been engaged to manage the turnaround of challenges ranging from bankruptcy estates, creditor trusts to new construction management for residential and commercial projects, turn key development and construction management for the airline service industry to public school district real estate portfolio asset management, public hospital, skilled nursing and healthcare company bankruptcies, major real estate portfolios and private and public operating company formation.

Healthcare companies and related healthcare assets is one area of national expertise through engagements concerning turnaround management and financial reorganization for hospitals, skilled nursing, congregate care, assisted living, Alzheimer's and regulated life-care facilities.

A graduate of Drake University Law School, as a practicing attorney, John had a special emphasis on transactions, finance, development, franchise, zoning and entitlement matters.

As general counsel to Southland Corporation's Seven Eleven Convenience Food Store mid-west area franchisee, John has franchise, legal and operations experience with a portfolio of convenience stores and gas stations in three mid-west states.

John serves on the Board of Directors of Sequoia Mortgage Finance Corporation, a wholly owned subsidiary of Redwood Trust, Inc., NYSE traded Mortgage REIT and the Board of Glide Economic Development Corporation, a San Francisco non-profit for low income housing and services.



# **EXPERIENCE**

# **Fiduciary**

Trustee and Receiver Executor and Family Trust and Estate Management Advisory and Consulting

## Leadership

Interim CEO, Chapter 9 and 11 Trustee Reorganization Experience
Plan and Disbursement Agent Management
SEC Public Company Formation
Board of Directors' Experience
Creditor's Committee Experience
Legal, Litigation, Accounting and Business Professionals' Management

# **Management and Operations**

Entitlement, Zoning, Land Use, Construction and Development Management Property, Project and Business Senior Management Business Closure, Termination and Reporting Compliance Turnaround and Reorganization Business and Marketing Plans Strategic Planning and Budget Process

# **Appraisal and Valuation**

Appraisal and Valuation Process
Alternative Use Analysis, Highest and Best Use Studies

# **Financial Analysis**

Financial Feasibility Modeling
Cash Flow and Budget Modeling
Cash Collateral Analysis and Modeling
Bankruptcy Plan of Reorganization Financial Feasibility and Modeling

# **Finance and Mortgage Banking**

Cal-Mortgage/(OSHPD) State of California Healthcare Loan Insurance Program FHA/HUD, FmHA, Freddie Mac, FNMA, Crimmi-Mae, GNMA Insured Loan Experience Commercial Loan Origination, Underwriting and Re-Structuring Experience Debtor in Possession Financing Private Equity Capital

#### **Transaction Management**

Asset Disposition, Marketing, Sales and Escrow Management Roll Ups, Merger and Acquisitions Regional and National Marketing, Sales, Auctions Process and Private Placements

# **Audit, Tax and Regulatory Matters**

Company and Tax Audit Management Experience (Private and Public Company) Federal and State Income Tax Planning and Employment Tax Issues IRS, FTB, EDD Tax Negotiations, Liens and Tax Appeals



#### **CLIENTS**

Allied Capital FmHA/RHS MetLife Capital Corporation

Alta Bates Hospital Franklin Realty Group REIT Midland Loan Services

AMRESCO Freddie Mac Napa Valley Unified School District

ARCS Mortgage, Inc. Friendly Hills HealthCareNetwork HMO National Retirement Corporation

Bank of America Gateway Savings Bank Natl. Foundation For Children With Aids

Banker's Mutual G.E. Capital 0 & I Institutional Lenders

Beneficial Standard Life Insurance Co. Gibraltar Savings Bank OSHPD/Office of Statewide Health Planning

Bethesda Foundation GNMA PEMGROUP

Bridge Housing Corporation Great American Savings Bank Resolution Trust Corporation (RTC)

Burbank Unified School District Guardian Foundation Retirement Corporation of America

Cal-Mortgage Loan Guarantee Program Health Care Delivery Services, Inc. Retirement Housing Foundation

California Federal Bank HillHaven Corporation Sacramento Savings Bank

California Housing Partnerships Corp. Heller Healthcare Finance, Inc. San Francisco Federal Savings Bank

Canadian Maple Leaf Funds Holiday Retirement Corporation Security Pacific National Bank

CareWest Enterprises HomeFed Bank Silicon Valley Bank

Catholic Healthcare West HUD and FHA Spanish Speaking Unity Council

City of Napa International Air Service Corporation St. Mary's Hospital and Medical Center

City of San Rafael J.E. Robert Companies St. Paul Federal Bank

City of Santa Rosa Japan Airlines State of Calif./Office of Attorney General

Coast Federal Bank Kaiser Family Trust Stillwater Capital Funds

Congregate Care Centers of America Kaiser Permanente HMO Sumitomo Bank

Crimmi-Mae Kenneth Laventhol and Company The Ford Foundation

CW Capital Lennar Partners Union Bank

Deloitte-Touche LeisureCare, Inc. United Savings Bank

EastWest Bank Loma Linda University Medical Center United States Bankruptcy Trustee

Eskaton Health Corporation Los Medanos Community Hospital District Unity Savings Bank

Fannie-Mae M-West Mortgage Company U.S. Attorney General Office

FIMSA West Manor Healthcare Corporation U.S. Bancorp Mortgage Company

First Indo-American Bank Mechanic's Bank U.S. Bank

First Interstate Bank Mercy Retirement and Care Centers Wells Fargo Bank

First Nationwide Savings Bank Meritor Savings Bank World Savings Bank



**CONTACT** John Connolly IV

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#### **SERVICES**

Leadership and Management to retain and improve asset value during our engagement. Our services are tailored to the scope of the assignment and can be single purpose or comprehensive.

#### **TEAM**

JCP organization capabilities include organizational leadership, financial services with interim CFO, controller and bookkeeping capabilities, loan management and restructuring, project supervision, cost management, project management, contract management, RFP and RFQ capabilities, inspection services, site management, property management, business management, construction management, zoning, entitlement and land use applications, permits, licensing, regulatory compliance, consulting civil engineers, marketing management, purchase and sale capabilities, auction marketing, contract administration, title, escrow and closing administration, IRS and FTB and EDD and audit capabilities and business and employee termination and reporting management.

#### **FEE GUIDELINES**

Our fee structure is based upon the scope of the assignment and may be hourly, fixed or a combination based on benchmarks and performance.

We provide real time progress reports and status reports based on client's needs and expectations.

Based on the proposed scope of the engagement, we may request a retainer to be applied against a success fee based upon achieving certain benchmarks, incentives and results.

We submit invoices on a monthly billing cycle and all invoices are due and payable in full within 30 days of submittal and request reimbursement for other services and expenses directly related to the engagement. We will custom design a fee schedule and format based on your needs.



#### **ASSET TYPE**

A sample of the various companies, businesses and properties:

#### **Real Estate**

Office, Industrial, Retail and Mixed Use Apartments, Market Rate and Subsidized Senior and Age Restricted Multifamily Housing HUD, Tax Credit and FHA Insured Apartments **Tenant Improvements Construction** Leasing, NNN Lease Negotiations and Management

Development and Construction Project Management Architectural and Engineering and Construction Professional's Management

Entitlement, Land Use, Zoning and Permit Process

Unimproved Land, Subdivisions, Planned Unit Developments, HOA's

#### Healthcare

Age Restricted, Independent and Disabled Housing Congregate Care and Assisted Living Skilled Nursing Alzheimer's

Life Care and Continuing Care Multi-level Entry Fee Facilities

**Public Hospital Districts** 

Acute Care Hospitals and Sub-Acute

Psychiatric and Adolescent Medical and Out Patient Clinics

Regulatory Agency Compliance and Licensing

## **General Business**

Fast Food, Franchise, Convenience Store Chains Agricultural, Farms and Ranches, Processing Plants Manufacturing Construction Companies Home Builders Hospitality

# **Municipal, State and Governmental**

**Public School Districts** 

Public Hospitals and Skilled Nursing Facilities Regulatory Agency Compliance and Licensing



John Connolly Partners: An Experienced Team

John Connolly IV is President and Chief Executive Officer of John Connolly Partners. Mr. Connolly is an experienced chief executive officer, manager and advisor with a track record of over one hundred and fifty distressed debt, special situation and turnaround engagements with asset values in excess of two billion dollars. He has thirty years of experience leading and managing major assets, portfolios and companies through receivership, bankruptcy, restructuring and reorganization. John is known for his commitment finding win-win solutions to bring employees, management, creditors and shareholders together to achieve positive solutions. He is recognized for his ability to develop strategic business plans and resolve differences through effective negotiation with all participants. His ability to understand sophisticated business issues and communicate them for the benefit of all parties creates an environment for success.

John is a graduate of Drake University Law School and practiced law with an emphasis on real estate and commercial transactions, finance, development, entitlement and franchise matters. As general counsel to a national convenience store chain with a portfolio of stores in three midwestern states, John has franchise and operations experience. John has been a California real estate broker for over 25 years and has experience with origination and financing of major transactions. Mr. Connolly has served as an expert witness and consultant in a number of cases concerning real estate matters. John serves on the Board of Directors of Sequoia Mortgage Finance Corporation, a wholly owned subsidiary of Redwood Trust, Inc., NYSE traded Mortgage REIT and the Board of Glide Economic Development Corporation, a San Francisco non-profit for low-income housing and related services.

**Debbie Doherty** is the accountant and financial manager of John Connolly Partners. Ms. Doherty's accounting responsibilities include corporate, receivership and bankruptcy financial reporting, schedules, budgets, forecasting, profit and loss statements, AP/AR/financial statements/cost accounting. Ms. Doherty is responsible for and manages all aspects of accounting and reporting, as well as compiles and analyzes financial information such as general ledger accounts, and document business transactions. Debbie establishes, maintains, and coordinates the implementation of accounting control procedures and other checks and balances. She monitors and reviews accounting and related system reports for accuracy and completeness, and reviews budgets, revenues, expenses, payroll entries, invoices, and other accounting documents. She analyzes revenue and expenditure trends and recommends appropriate budget levels, and ensures expenditure control. She supervises the input and handling of financial data and reports for the company's automated financial systems, and interacts with auditors in completing audits.

Prior to joining John Connolly Partners, Ms. Doherty was the senior accountant with the Land Development Department at Meritage Homes and Chief Financial Officer and Controller at IRM Corporation and JCM partners, LLC where she lead the corporate financial team through Chapter 11 bankruptcy reorganization and its first successful audit as a public company. Ms. Doherty attended the California State University Hayward where she earned her MBA degree in accounting.



Richard Selmeier provides John Connolly Partners with senior corporate management experience and business turnaround leadership. His specific roles are corporate analysis, realignment of business objectives, management assessments, building high performance management teams and establishing accountabilities and alignments. Richard's successful track record in business includes senior management roles with Procter & Gamble, American Express, General Electric, and successes in CEO roles with several start-ups and emerging growth enterprises. Certified in a Six Sigma quality assurance through GE, he received his MBA from the University of Michigan and advanced management certifications from Harvard University in Strategic Business Planning and in Organizational Development from the University of Michigan.

**Peter Riechers** is a well-rounded consulting civil engineer with many years of land use, zoning, entitlement and development management experience. Mr. Riechers has a proven track record in all facets of land use planning and zoning to create value and to manage the process through all entitlements and permits. He has a successful track record in construction and development management with small and large residential and commercial projects including subdivisions and wineries through coordinating engineering services, trades, developing partnerships and building positive rapport with design professionals, building officials and subcontractors, while maintaining close control of job costs. With expertise in contract negotiations and site management his primary focus is cost containment and timely project completion.

Mr. Riechers is a graduate of California State University, Fresno where he earned a Bachelor of Science in Civil Engineering.

**Ted Connolly** is a project manager and analyst with John Connolly Partners. His focus is distressed real estate project management and turnaround process. Mr. Connolly is knowledgeable about the court appointed receivership, bankruptcy and turnaround process and assists with fiduciary responsibilities. Ted has experience with financial analysis, budget process, research and packaging major properties for marketing, financing, purchase and sale negotiations, tax credit financing and transaction management through title, escrow and closing. Mr. Connolly attended the University of San Diego and has earned his Bachelor of Business Administration degree with an emphasis on finance.



#### **TURNAROUND**

Selected as interim CEO by creditors' committee and approved by lenders to lead Chapter 11 bankruptcy reorganization of California based real estate investment company accused of managing an alleged ten year or longer Ponzi scheme; The company's organizational structure at bankruptcy consisted of about 2000 investors, 60 equity real estate partnerships, 90 debt and other subordinate debt partnerships and related operating companies; The company's properties consisted of 46 apartment communities with 5342 apartments, over 350,000 square feet of office, retail and industrial space, as well as vacant land held for development, delinquent payables and aged receivables; The company had accumulated over \$160,000,000.00 of secured lender debt and about \$75,000,000.00 of subordinate and unsecured debt, inter-company loans and investor promissory notes;

As CEO, John formed a new management team, retained and lead the legal and accounting professionals through the re-organization process to a court and creditor approved plan of reorganization within 23 months of the company filing Chapter 11 bankruptcy; John established credibility with the secured lenders, creditors, employees and company investors; Cash collateral agreements were negotiated and honored with lenders; Business plans, budgets, cash flow forecasts were crafted and implemented; Litigation was managed and settled and creditor issues were successfully negotiated and settled; New software, accounting, bookkeeping systems and personnel reporting timelines were designed; Organizational responsibilities and job descriptions and personnel reporting was designed; Investor reporting systems were designed and transfer agent services were implemented; Secured and unsecured loans were negotiated, modified, reinstated or restructured, as necessary;

The company was reorganized as a roll up of all the equity and debt partnerships and companies into a new public company Delaware LLC registered with the SEC with equity shared equally between all original equity investors and subordinate secured and unsecured debt and note holders, regardless of priority. John lead the company through its financial crisis and complex restructuring and directed the investor, partnership and income tax and SEC public reporting requirements and delivered the company's first post bankruptcy unqualified first year annual audit.

Upon completion of the restructuring and formation of the newco public LLC roll up, members of the LLC had over one hundred million dollars of equity and were postured as a new major competitive real estate owner and self managed operator of a restructured portfolio of about 60 plus multi-family, industrial, retail and office properties and land held for development in northern California with financing and a successful plan of reorganization in place.



# **SPECIAL SITUATION**

- Representation of Japan Airlines and International Air Service Company, Ltd. to identify and select and purchase
  a site and then turn-key the development and construction of a \$11,000,000 aviation training center and housing
  and dining facility in Napa, California. The scope of this assignment included land acquisition, rezoning and
  entitlement's process, as well as all of the project development and day to day construction management.
- Representation of co-trustees of Leibert Trust as advisor and asset manager concerning fiduciary duties and
  responsibilities to beneficiaries consisting of charities, foundations and family members and investment
  management services to trustees for liquidity funds, NNN lease retail asset in southern California and industrial
  properties located in Union City and Santa Clara, California.
- Expert witness services concerning alleged property and liability insurance fraud scheme to double bill and invoice
   HUD insured multi-family property portfolio for insurance and divert premiums for personal and corporate use.
- Expert witness services concerning alleged breach of managing general partner fiduciary duties to limited partners and self dealing for portfolio of office, industrial, apartment and mobile home park properties.
- Representation of Napa Valley Unified School District as its real estate manager and advisor for all its surplus real
  estate assets that consist of twelve properties valued over \$40,000,000. The assets are diverse and consist of
  major mixed use destination and tourist oriented office-retail-commercial properties with historical preservation
  and renovation issues, as well as land use, development, office, retail, triple net leasing, operations, management
  and marketing issues.
- Representation of Burbank Unified School District as its real estate advisor and consultant to evaluate all its surplus real estate assets which consist of eight properties with a combined value of over \$70,000,000. Our major focus was to advise the District concerning its main high school buildings and campus about the value, alternative commercial uses and potential impact, problems and opportunities presented as a direct result of the adjacent new development of a 50± acre redevelopment district site under construction for a mixed use 1,500,000+ square foot shopping center/office park development.
- Representation of Wells Fargo Bank and debtor as Receiver of Watsonville Electric Inc., and electrical contracting company, located in Watsonville, California.
- Representation of Sumitomo Bank and the debtor as Receiver of a steel manufacturing and fabrication plant located in Hayward, California.
- Representation of Union Bank and debtor as Receiver for 7 industrial, agricultural and recreational properties for purposes of environmental testing prior to completion of foreclosure actions.



# **RECEIVER MANAGER**

- Representation of Mechanic's Bank and Debtor as Receiver to stabilize 100,000 square feet retail shopping center
  and 66,000 square feet ten building industrial complex under construction with NNN restaurant tenants in business,
  address city, county and state regulatory compliance issues for erosion control, construction completion issues,
  building closure issues and cease construction permit issues.
- Representation of PEMGROUP and debtor as Receiver to collect rents for 16 story office building at 351 California Street in San Francisco, California with about 155,000 square feet of office, retail and storage space.
- Representation of Silicon Valley Bank and debtor as Receiver to complete construction of subdivision improvements, entitlement approval process and regulatory issues with federal, state and local agencies and market asset for sale.
- Representation of Stillwater Capital and debtor as Receiver of Burbank, California post production movie company's assets, inventory and liquidation process.
- Representation of City of Santa Rosa as Receiver concerning Health and Safety Code Enforcement litigation for building code violations and asset sale and over bid process.
- Representation of EastWest Bank and debtor as Receiver and property manager concerning two mixed use retail-multi-family properties located in San Francisco, California.
- Representation of CW Capital and debtor as Receiver and property manager for 55,000 square foot eight story
  office building located in Oakland, California.
- Representation of CW Capital and debtor as Receiver and property manager for 45,000 square foot office and component assembly building located in San Jose, California.
- Representation of Allied Capital and debtor as Receiver and property manager of 50,000 square foot office, research and development building campus located in San Jose, California.
- Representation of Union Bank, California Federal and the debtor as Receiver and property manager of a 30,000 square foot office building located in Sacramento, California.
- Representation of Union Bank and debtor as Receiver and property manager of a 150,000 square foot shopping center located in Reedley, California.
- Representation of Sumitomo Bank and the debtor as Receiver and property manager of a 40,000 square foot mixed use retail office complex located in Woodland, California with about \$2,000,000 of debt.
- Representation of Sumitomo Bank and the debtor as Receiver and property manager of a 30,000 square foot retail center located in Newark, California with about \$3,000,000 of debt.
- Representation of Sumitomo Bank and debtor as Receiver and property manager of an 85,000 square foot shopping center located in Davis, California.
- Representation of O & I Institutional lenders and the debtor as Receiver and property manager of 40,000 square foot industrial complex located in Pleasanton, California.



- Representation of Sumitomo Bank and debtor as Receiver and property manager of a mixed use residential/retail property located in Seaside, California.
- Representation of Sacramento Savings Bank and debtor as Receiver and property manager of a 35,000 square foot retail/office complex located in San Francisco, California.
- Representation of J.E. Robert Companies and debtor as Receiver and property manager of a 25,000 square foot industrial building located in Auburn, California.
- Representation of Wells Fargo Bank, St. Paul Federal Bank and the borrower as Receiver and property manager for a 146 unit apartment property located in San Mateo, California prior to and during the Chapter 11 bankruptcy proceedings.
- Representation of GE Capital Asset Management and the debtor as Receiver of a 150 unit apartment community located in Sacramento, California with over \$6,000,000 of debt.
- Representation of Bankers Mutual, FNMA and the debtor as Receiver of an 84 unit mid-rise apartment community located in Alameda, California with about \$7,000,000 of debt.
- Representation of Banker's Mutual, FNMA and the debtor as Receiver of a 43 unit apartment community with about \$2,500,000 of debt located in Los Angeles, California.
- Representation of Bankers Mutual, FNMA and the debtor as Receiver and property manager of a 251 unit apartment community located in Culver City, California with about \$20,000,000 of debt.
- Representation of ARCS Mortgage, FNMA and the debtor as Receiver and property manager of a 67 unit apartment community located in Sacramento, California with about \$3,000,000 of debt.
- Representation of FNMA and the debtor as Receiver and property manager of a 288 unit apartment community located in Sacramento, California with about \$ 9,000,000 of debt.
- Representation of FNMA and debtor as Receiver and manager of 120 unit apartment complex located in Woodland, California.
- Representation of FNMA and debtor as Receiver and manager of a 84 luxury apartment community located in Pacific Grove, California.
- Representation of AMRESCO and debtor as Receiver and property manager of a 16 unit apartment property located in San Francisco, California.
- Representation of AMRESCO and debtor as Receiver and property manager of a 13 unit apartment property located in Millbrae, California.
- Representation of Napa Valley Unified School District through providing asset management, leasing, sales, advisory, land use planning and alternative use services for its 300,000 square feet portfolio of office buildings and 12 surplus property portfolio valued over \$40,000,000.
- Representation of AMRESCO and debtor as Receiver and property manager of a 211 unit apartment property located in Sacramento, California.



- Representation of FNMA and Bankers Mutual as Receiver and property manager of an 84 unit apartment community located in Santa Clara, California.
- Representation of First Interstate Bank of California and debtor as Receiver and property manager of a 66 unit apartment community located in Hayward, California.
- Representation of AMRESCO and debtor as Receiver and property manager of a 28 unit apartment community located in Eureka, California.
- Representation of J.E. Robert Companies and debtor as Receiver and property manager of a 35 unit apartment community with 3 commercial units located in Concord, California.
- Representation of AMRESCO as property manager and broker for the management and marketing of an REO office condominium in Sunnyvale, California.
- Representation of G.E. Capital and debtor as Receiver and property manager of a 40 unit apartment property located in Stockton, California.
- Representation of J.E. Robert Company, Inc. and debtor as Receiver and property manager of a 15 unit mixed residential/retail property located in San Francisco, California.
- Representation of World Savings and debtor as Receiver of a 4 unit apartment complex located in Oakland, California.
- Representation of AMRESCO and debtor as Receiver and property manager of a 32,000 square foot industrial R&D type building located in Santa Clara, California.
- Representation of MetLife and debtor as Receiver for the landlord's leasehold interest in a Burger King Restaurant located in Vallejo, California.
- Representation of First Indo-American Bank and debtor as Receiver and property manager of a mixed use retail/residential property in Berkeley, California.
- Representation of J.E. Robert Companies and debtor as Receiver and property manager of a 25,000 square foot office building located in Palo Alto, California.



# **MARKETING**

- Representation of EastWest Bank to provide REO marketing and sale services for one mixed use retail multi-family
  property located In San Francisco, California; JCP generated an limited time competitive bid format, generated
  multiple offers and closed escrow at \$4,150,000.
- Representation of family limited partnership to provide consulting, management and targeted marketing and sales strategy for two age restricted and subsidized multifamily properties with 134 units valued at \$13,750,000 located in greater Sacramento, California with the target buyer profile of tax credit qualified buyers, both for profit and non profit.
- Representation of Silicon Valley Bank as Receiver and the debtor to market and sale the remaining single family
  home assets and vacant land of a developer and home builder in receivership located in Napa, California, and the
  receivership property sold in a multiple offer marketing strategy for about \$1,300,000 and receiver conveyed title.
- Representation of Stillwater Capital Asset Backed Funds and the debtor as Receiver to take possession and control of a post production movie facility and offices, appraise assets and create and manage a competitive bid and publication of sale process to sell the post production equipment and inventory and convey title by bill of sale and court order as Receiver.
- Representation of Heller Healthcare Financial and debtor as Receiver to coordinate and manage the sale and transfer of three skilled nursing facilities located in northern and southern California and title was conveyed through the receivership estate by debtor.
- Representation of Security Pacific Bank and one of the country's largest non-profit organizations to provide
  marketing and consulting services to a \$15,000,000 financially troubled 150 unit life-care community with three
  levels of care, seven operating departments and over fifty employees located in Los Angeles, California. Borrower
  and lender cooperated to retain Connolly to consult with both parties and their law firms concerning operations,
  valuation, marketing and transaction issues and to design and implement a pre-foreclosure auction marketing
  strategy for the sale and transfer of this state regulated lifecare facility.
- Representation of First Interstate Bank/FIMSA to provide consulting, sales and marketing and management services for a 90% complete new construction, 100% vacant, 305 bed unlicensed skilled mid-rise nursing facility and medical office building campus located in San Diego, California with original debt of over \$14,000,000.
- Representation of San Francisco Federal Savings Bank, the Resolution Trust Corporation and the borrower as
  court appointed Receiver to assume control, and provide marketing and sales services of a 213 unit congregate
  care retirement community with six operating departments and over sixty five employees located in the San
  Francisco Bay Area with original debt of over \$13,500,000.
- Representation of HUD Co-Insurance lenders, Meritor Savings Bank and M-West Mortgage to provide national auction marketing services concerning the first national auction of a 120 unit
- Congregate care and assisted living retirement community in the United States according to the HUD Co-Insurance loan default strict guidelines and regulations. Original debt was over \$6,500,000.
- Representation of Sacramento Savings Bank to provide asset management, consulting and national marketing
  and sales services for a 240 unit congregate care senior housing project located in Napa, California with original
  debt of over \$17,000,000. We designed a marketing plan for the lender, generated a number of qualified offers
  from both profit and non-profit buyers and closed the transaction within 90% of appraised value.



- Representation of Franklin REIT to provide consulting and national marketing and sales services for a 10 story mid-rise 180 unit congregate care and assisted living senior apartment community located in Oakland, California. Original debt was over \$10,000,000.
- Representation of United Savings Bank to provide consulting and brokerage services for marketing and sale of a 147 unit apartment community located in Walnut Creek, California. The property suffered from construction defects and serious encroachment issues. Original debt was over \$12,000,000. We generated multiple offers and sold the property for all cash.
- Representation of United Savings Bank to provide marketing services for the marketing and sale of partially completed mid-rise senior housing construction project for 90 unit complex apartment located in San Rafael, California.
- As Chapter 11 Bankruptcy Trustee, the sale by the competitive bid process of a 99 bed skilled nursing facility located in Live Oak, California for \$2,950,000 all cash within 60 days of stipulation of all parties to pursue a sale.
- Representation of J.E. Robert Companies to provide brokerage services for the marketing and sale of a 25,000 square feet industrial complex located in Auburn, California. The property had serious deferred maintenance issues. John Connolly IV & Company sold for all cash.
- As Chapter 11 Trustee, the sale by competitive bid process of a 97 bed skilled nursing facility located in Lincoln, California for \$2,800,000 all cash through a loan payoff and settlement agreement with Sumitomo Bank.
- As Chapter 11 Trustee, the negotiated sale, subject to the Bankruptcy Court over-bid process, of a 90 bed skilled nursing facility for \$2,300,000 all cash plus settlement of litigation
- As Chapter 11 Trustee, the negotiated sale subject to the over-bid process in Bankruptcy Court, of 300 FmHA
  Apartment Units located in 6 apartment communities located throughout Northern California for over \$8,000,000
  all cash to loans through a Tax Credit Syndication.
- As Chapter 11 Trustee, the negotiated sale of 5 acres, subject to re-zoning and the entitlement process for an 80
  unit affordable family apartment project financed through a Tax Credit Syndication.
- As Chapter 11 Trustee, the negotiated sale, subject to the Bankruptcy Court over-bid process, of a 90 bed skilled nursing facility for \$2,300,000 all cash plus settlement of litigation.
- As Chapter 9 Receiver, the sale by competitive bid process of the 120 bed distinct part skilled nursing facility located in Pittsburg, California which was part of a public hospital planned campus.
- As Receiver, completed subdivision construction requirements and negotiated performance bond issues and sold remaining assets with historical preservation issues located in Napa, California.
- As Trustee, marketed and sold two senior apartment properties and land held for development for about \$10,000,000 to complete liquidation of Chapter 11 estate.
- As Advisor to family estate and trust, managed the sale of a Circuit City Retail Store for about \$4,500,000 in greater Los Angeles, California and lease up of industrial properties.



# **HEALTHCARE**

One field of specialization is consulting and management turnaround services for major senior housing, healthcare and medical properties and businesses. Our healthcare experience and track record includes virtually all levels of senior and retirement housing and healthcare property types ranging from independent living with and without daily services and meals to congregate, assisted living, intermediate care, residential care, skilled nursing facilities, physical therapy and rehab centers, correctional facilities, Alzheimer's, drug and chemical dependency, life-care, buy-in and entry fee formats, sub-acute and acute care hospitals, medical and dental offices and clinics.

- Awarded contract to represent the State of California's Office Of Statewide Health Planning and Development and Health Facilities Loan Insurance and Financing Program as their healthcare real estate and financial consultant to analyze and review part of the State of California's insured loan portfolio of over 60 healthcare and medical facilities with a value of over \$1,000,000,000 to determine the collateral and going concern value of each facility and insured Cal-Mortgage loan.
- Representation of Great American Savings Bank and the RTC as its real estate consultant to analyze its Healthcare
  Group's \$40,000,000 healthcare property loan portfolio located throughout southern California, inspect and review
  all properties, management and operations audit and review, financial and loan data, value all the assets, prepare
  a business plan and prepare loan work-out recommendations.
- Representation of creditors and debtors, as Chapter 11 Bankruptcy Trustee, in one of California's largest Medicare fraud cases. I was the first trustee in the country to be elected by the unsecured creditors under the new provision in the bankruptcy code in 1994. The largest unsecured creditors in this case are Medicare, Medi-Cal, IRS, EDD, FTB, Dept. of Housing and Urban Development HUD/FHA, Freddie Mac, Farmer's Home Loan Administration, as well as many vendors, suppliers and professionals. The assets and liabilities were estimated at \$35,000,000. The scope of this trustee appointment involved the management and turnaround of a number of operating businesses and over 225 employees, forensic and corporate accounting, monthly accounting to the U.S. Trustee and major creditors, restructuring complex books and records, IRS tax appeals, audits and tax planning for restructuring the business, loan modifications and financing, regulatory violations and compliance, licensing issues, business management and litigation management throughout the reorganization.
- Representation of the State of California and a Not-For Profit District Hospital Debtor (Los Medanos Healthcare Corporation), as Receiver, in a very complex Chapter 9 Bankruptcy Case. The assets and liabilities were estimated at about \$50,000,000. The major creditors are the State of California as guarantor of the bonds, the 450 employees' unfunded payroll, related tax liabilities, unfunded pension funds and other employee benefits, as well as Medicare, MediCal, DHS, EDD and hundreds of vendors, suppliers and professionals. The scope of this appointment involved all business and day to day operating responsibility for a major district hospital campus with over 450 employees' and all related issues, regulatory compliance, contract negotiations, emergency funding and loan guarantees, board of director's interaction, labor union negotiations, public relations, creditor relations, numerous meetings with state and county officials and agencies, RFP/RFQ process, receivables and collections management, IRS compliance, software and hardware systems and confidentiality issues, litigation management and other issues.
- Representation of the State of California Office of Statewide Health Planning and Development as consultant to
  design and implement a risk management software program for its \$1,800,000,000 insured loan portfolio and field
  test the program through a systematic financial and site analysis program. The program incorporated each sample
  facilities' profit and loss review, insured loan/bond document review and due diligence, original loan to cost and
  loan to value analysis, valuation estimates, regulatory compliance and site analysis.
- Due diligence and potential litigation research for law firm retained by the State of California's Attorney General's
  office concerning the issues surrounding a \$14,000,000 loan default, as well as the valuation, licensing and
  operating concerns for a correctional facility, psychiatric treatment center and skilled nursing facility.



- Representation of Security Pacific Bank and one of the country's largest non-profit organizations to provide
  consulting services to a \$15,000,000 financially troubled 150 unit lifecare community with three levels of care,
  seven operating departments and over fifty employees located in Los Angeles, California. Borrower and lender
  cooperated to retain Connolly to consult with both parties and their law firms concerning operations, valuation,
  marketing and transaction issues surrounding the foreclosure strategy, auction and transfer of this state regulated
  lifecare facility.
- Representation of the State of California as its healthcare real estate consultant to analyze and evaluate a \$118,000,000 bond financing proposal to be insured and guaranteed by the State for tax exempt financing to a HMO Organization with a 274 bed acute care hospital, psychiatric treatment center, skilled nursing and rehab facility, MRI center, 6 medical office buildings and numerous off-site community based outpatient leased medical office facilities and medical clinics.
- Representation of St. Mary's Hospital in San Francisco and its Hospital Trust Foundation as real estate advisor to
  review its off campus commercial, retail and residential real estate portfolio valued at over \$19,000,000 and prepare
  a business and management plan which forecasts present and future values based upon different development
  plans and scenarios, densities, alternative uses, recommend asset management, marketing and disposition
  strategies, recommend other advisory services such as RFQ and RFP solicitations, major renovations, anchor
  tenant and ground lease negotiations, development joint venture issues, and build to suit issues.
- Representation of the State of California Office of Statewide Health Planning and Development (OSHPD) to review
  major loan underwriting documents, investment banking proposals, business plans and appraise a number of
  major healthcare, medical and retirement properties and portfolios valued over \$150,000,000 prior to the State's
  issuance of its commitment to insure new taxable or tax exempt debt.
- Representation of GE Capital and debtor as Receiver of three skilled nursing facilities located in northern California with about \$10,000,000 of secured and receivables debt and turnaround assets for regulatory compliance, marketing and sale.
- Representation of San Francisco Federal, the RTC and the debtor as Receiver and manager of a 213 unit congregate care senior apartment community located in Fremont, California.
- Representation of Great American Savings Bank and the RTC concerning over 400 unit/bed multi-level senior apartment, Alzheimer's, skilled nursing facilities located in San Diego and Long Beach, California with over \$30,000,000 of debt to provide on-site property management and operations audits, valuation estimates and prepare alternative business plans for loan work-out negotiations.
- Representation of Coast Federal Bank and debtor as Receiver and property manager of 7000 square foot medical office building in Oakland, California.
- Representation of MetLife Capital Corporation and debtor as Receiver and property manager of a 23,000 square foot medical office building located in Auburn, California.
- Representation of Gibraltor Savings, the RTC and the debtor by stipulation of the bankruptcy court to provide management of a 115 unit congregate care and assisted living retirement community located in Santa Clara, California.
- Representation of the bankruptcy court appointed Examiner as consultant and potential expert witness on management and portfolio valuation issues surrounding the competing Healthvest and Healthcare International bankruptcy plans for reorganization of a number of rehab and psychiatric hospitals.



- Representation of J.E. Robert Companies and debtor as Receiver and property manager of 43 unit congregate care retirement community located in Grass Valley, California.
- Representation of U.S. Bancorp and debtor as consultant to evaluate the management, business plan, income and
  expenses and operations of a 150 unit congregate care community and 40 bed assisted living community located
  in Modesto, California.
- Representation of Bankers Mutual to review management operations and budget for a 120 unit congregate care senior living community located in San Diego, California.
- Representation of the State of California Cal-Mortgage Loan Guarantee Insurance Department as consultant, Receiver and manager for certain financially troubled healthcare facilities located throughout California.
- Representation of the State of California Attorney General's Office, Cal-Mortgage Loan Guarantee Program and the Office of Statewide Health Planning and Development and debtor as Receiver for a 100 bed acute care hospital, a 120 bed skilled nursing facility and related business operations located in Pittsburg, California.
- Election as Chapter 11 Trustee of Bankruptcy estate with assets which consist of ten senior apartment properties with over 500 units, two skilled nursing facilities with about 200 beds, one 100 bed residential care facility, a 950 acre ranch, other residential and commercial properties and vacant land parcels located throughout Northern California, and related income, receivables and other businesses and liabilities of the estate valued in excess of \$25,000,000.



#### REPRESENTATIVE ASSIGNMENTS

CEO, Chapter 11 Reorganization Mulit-Family 5400 Units Comm/Office 316,000 Sq. Ft 58 properties/4,300,000 Sq. Ft

Placer Corporate Center 60,000 Sq. Ft. Development Rocklin, California

Towpath Village Townhouses
Japan Airlines
IASCO Aviation Training Center
Development Construction Management
Napa, California

Beverly Sunset Medical Office Building 158,000 Square Feet Los Angeles, California

Faber Industrial Building 45,000 Square Feet Union City, California

Trowbridge Towers 304 Units Southfield, Michigan

Country Inn Apartments 213 Units Fremont, California

Crossroads Shopping Center 150,000 Square Feet Modesto, California CEO, Chapter 9 Bankruptcy Los Medanos Community Hospital Acute Care Hospital and Campus Pittsburg, California

315 California Street 150,000 Sq. Ft. Office Bldg. San Francisco, California

The Dufwin Towers 55,000 Square Feet Office Oakland, California

Laguna Creek Shopping Center 100,000 Sq. Ft. Development Elk Grove, California

Napa Valley Unified School District 13 Property Portfolio 300,000 Sq. Ft. Office/Mixed Use Napa, California

Reedley Shopping Center 150,000 Square Feet Reedley, California

TVCA Office Complex 60,000 Square Feet San Jose, California

Claremont Retirement Apartments 180 Units Oakland, California



# **ASSIGNMENTS**

American Carrier Equipment 4 Industrial Properties Fresno, California

Atrium of San Jose 294 Units San Jose, California

1310 Bayshore 16,400 Square Feet Office/Retail Burlingame, California

Ben Hur Apartments 69 Units San Francisco, California

Blossom Oaks Apartments 252 Units San Jose, California

Brookside I & II Senior Apartments 48 Units Auburn, California

Burbank Unified School District 8 Commercial/Retail/Office Properties Burbank, California

Burger King Restaurant Vallejo, California

California Place Apartments 211 Units Sacramento, California

The Canterbury Apartments 36 Units Culver City, California

Canterbury Court Apartments 40 Units Culver City, California

Canyon View Senior Apartments 67 Units Colfax, California Canyon Villas Retirement Community 100 Unit Multi-Level Facility San Diego, California

Casa de las Companas 517 Unit Multi-Level Facility San Diego, California

Casa de Modesto 211 Unit Multi-Level Facility Modesto, California

Capri Apartments 28 Units Eureka, California

Carmichael Oaks Apartments 88 Units Sacramento, California

Cask'n'Cleaver Restaurant 1 Acre/284 Seat Restaurant Napa, California

Cedar Creek Apartments 49 Units Stockton, California

Cedar Village Retail Center 40,000 Square Feet Newark, California

Centertown Apartments 63 Units San Rafael, California

Central Towers Apartments 362 Units/2,500 Square Feet Retail San Francisco, California

Circuit City Store 25,000 Square Feet Santa Maria, California

City Center Plaza 35 Units/10,000 Sq. Ft. Retail Seaside, California



Crown Pointe Apartments 192 Units West Covina, California

Elk Grove Townhouses 52 Unit PUD Napa, California

Elm Street Medical Building 7000 Square Feet Oakland, California

El Rancho Plaza 30,000 Square Feet Office/Retail Woodland, California

Fallowfield Farms 950 Acre Ranch Grass Valley, California

Farmtown Shopping Center 85,000 Square Feet Retail/Office Davis, California

Folsom Street Apartments 16 Units San Francisco, California

Garden Lane Apartments 13 Units Millbrae, California

Garfield Court Apartments 67 Units Sacramento, California

Green Valley Apartments 58 Units Culver City, California

Gunnison Center Apartments 88 Units Gunnison, Colorado

Hellings Court Apartments 10 Units Richmond, California

Heritage Oaks Apartments 120 Units Woodland, California Hidden Lake Apartments 80 Units Santa Clara, California

Hop Ranch Office Complex 17,500 Sq. Ft. Multi-Tenant Office Bldg. Sacramento, California

Jeffersonian Office Complex 20,000 Square Feet Professional Offices Napa, California

Junction Dado Industrial 40,000 Square Feet San Jose, California

La Dolce Villas Apartments 25 Units Culver City, California

Las Villas Del Norte Retirement Apartments 215 Leidig Court Apartments 18 Units Hayward, California

Lincoln Avenue Building 10,000 Square Foot Commercial/Retail San Jose, California

Lincoln Office Building 30,000 Square Feet Mixed Use Napa, California

Lincoln Senior Apartments 70 Units Lincoln, California

Livermore Industrial Park 14,000 Square Feet Livermore, California

Loyalton (Sierra Valley) Senior Apartments 50 Units Loyalton, California

Lyn-Roc Senior Apartments 67 Units Rocklin, California



Manor at Lakeside Retirement Apartments 91 Units Reno, Nevada

Marina View Tower Apartments 84 Units Alameda, California

Mason Street Office Building 13,500 Square Feet San Francisco, California

33 Maude Avenue - Office Condominiums Sunnyvale, California

MayBelle Carter Retirement Apartments 135 Units Nashville, Tennessee

The Meadows Retirement Apartments 240 Units Napa, California

6 Medical Office Buildings La Habra, California

Modesto Business Center 20,000 Square Feet Retail/Office Modesto, California

Multi-Family/ Multiple Limited Partnership Portfolio-Chapter 11 Bankruptcy Reorganization 5300 Apartment Units, Historic Napa High Office Complex - 90,000 Square Feet/Office Building Napa, California

Napa Industrial Park 6 Office-Industrial Properties 200,000 Square feet Napa, California

New Dixon I, II & III Apartments, 66 Units Hayward, California

Oakdale Retail Center 10,000 Square Feet Oakdale, California

Ocean Gardens Retail Center 24,000 Square Feet Retail/Office San Francisco, California 300,000 Square Feet Office, Commercial & Industrial And Development Land Northern California

Olive Grove Retirement Apartments 209 Units Riverside, California

Outback Steakhouse Lease Elk Grove, California

Pacheco Square Office Building 120,000 Square Feet Concord, California

Pacific Law Building 30,000 Square Feet Oakland, California

Park Terrace Apartments 35 Units Mixed Retail Concord, California

Parktowers Highrise Apartments 92 Units Reno, Nevada

Parkway Plaza 92 Units Culver City, California

The Patrician Apartments 120 Units San Diego, California

Portola Senior Apartments 50 Units Portola, California

Post Street Apartments/Retail 15 Units/Retail San Francisco, California

Redwood Mini-Storage Facility 300 Storage Units Napa, California

Redwood Terrace Lutheran Home 245 Unit Multi-Level Facility Escondido, California



The Redwoods 343 Unit Multi-Level Facility Mill Valley, California

Ridgeview Office Building 60,000 Square Feet Napa, California

River Glen Townhouses 30 Condominium Units Napa, California

Santa Clara Industrial 17,000 Square Feet Santa Clara, California

Scott Boulevard Building 30,000 Square Foot Industrial Santa Clara, California

Seventeen Mile Drive Village Apartments 84 Units Pacific Grove, California

Sierra Heritage Medical Office Building 23,000 Square Feet Auburn, California

Sierra Misco Corporate Headquarters Bldg. 30,000 Square Feet Berkeley, California

The Springs of East Mesa Apartments 186 Units Mesa, Arizona

Stonegate Apartments 288 Units Sacramento, California

Streeter Road Industrial Bldg. 25,000 Square Feet Auburn, California

Telegraph Apartments 4 Units Oakland, California

TGI Friday's Lease Elk Grove, California Tioga Hotel 98 Rooms/2,000 Square Feet Retail Merced, California

Trocadero Apartments 42 Units Hollywood, California

Truckee-Donner Senior Apartments 60 Units Truckee, California

Upland Campus 140 Unit Multi-Level Facility Upland, California

ViewPointe Retirement Apartments 130 Units Colorado Springs, Colorado

Villa Serena Apartments 146 Units San Mateo, California

Villa Serena Retirement Apartments 115 Units Santa Clara, California

Vista Del Monte Retirement Community 157 Unit Multi-Level Facility Santa Barbara, California

Walnut Creek Commons Apartments 147 Units Walnut Creek, California

Watsonville Electric Company & Construction Watsonville, California

Weberstown Apartments 40 Units Stockton, California

Westlake Apartments 148 Units Sacramento, California

The Winery Office Building 25,000 Square Feet Palo Alto, California



# **HEALTHCARE ASSIGNMENTS**

AltaMed Senior Center Medical Clinic East Los Angeles, California

Apple Valley Christian Center 99 Bed Skilled Nursing Facility Apple Valley, California

ARC - East County Training Center Psych/Rehabilitation Facility El Cajon, California

Auburn Palms Senior Apartments 50 Units Auburn, California

Baywood Court Retirement Community 278 Unit Multi-Level Facility Castro Valley, California

1960 Belmont Street Health and Safety Code Violations Santa Rosa, California

Bethel Retirement Community 129 Units Modesto, California

Bret Harte Retirement Inn 43 Units Grass Valley, California

Brittany House Alzheimer's Facility 156 Beds Long Beach, California

Browning Group Home Group Home San Jose, California

Camelot Campus of Care 209 Units Sun City, Arizona

Central Coast Neurobehavior Center Group Home Atascadero, California Channing House 261 Unit Multi-Level Facility Palo Alto, California

Cherry Valley Campus 93 Unit Multi-Level Facility Cherry Valley, California

Children's Institute International Campus 59 Bed Psych/Rehabilitation Facility Los Angeles, California

Community Family Health Clinic Medical Clinic Hollister, California

Congregate/SNF/Alzheimer's Units Escondido, California East Oakland Health Center

Medical Clinic Oakland, California

Fallbrook Hospital District 50 Bed District Hospital Fallbrook, California

Fillmore Family Health Care Center Medical Clinic Fillmore, California

Foothill Presbyterian Hospital 107 Bed Hospital Glendora, California

Friendly Hills HealthCare Network HMO Loma Linda University Medical Center 274 Bed Acute Care Hospital 27 Bed SNF/MRI Building Outpatient Facilities and Clinics Gardner Health Center, Medical Clinic San Jose, California

Glenwood Manor 128 Bed Skilled Nursing Facility Sacramento, California



Gold Country Retirement Community 150 Units/24 Beds AL/89 Beds SNF Placerville, California

Placerville, California

Gateway Recovery Home Group Home San Martin, California

General Hospital of Eureka 83 Bed Hospital Eureka, California

Genesis Recovery Home Group Home Gilroy, California

Harvest Oaks Board & Care 100 Bed Residential Care Facility Lincoln, California

Hazel Hawkins Memorial Hospital 101 Bed District Hospital Hollister, California

Health Care Children's Campus 180 Bed Residential Care Van Nuys, California

Highview Skilled Nursing Facility 81 Beds Oakland, California

Home of Guiding Hands 170 Bed Psych/Rehabilitation Facility Lakeside, California

Hope House Department of Corrections 83 Bed Residential Care Facility Los Angeles, California

Humboldt Open Door Clinic Medical Clinic Humboldt, California

La Serena Lifecare Community 150 Units/20 AL Beds Thousand Oaks, California

Lake Pointe Tower Condominiums 785 Units/100,000 Commercial/Retail Chicago, Illinois Lincoln Care Center 99 Bed Skilled Nursing Facility Lincoln, California

Live Oak Care Center 97 Bed Skilled Nursing Facility Live Oak, California

Lytton Gardens Healthcare Center 128 Bed Skilled Nursing Facility Palo Alto, California

Madera Community Hospital 104 Bed Hospital Madera, California

McDowell Tower 304 Independent / Assisted Living Units Southfield, Michigan

Mercy Manor Skilled Care Nursing Center 122 Beds Oakland, California

Mexican American Community Service Agency Center, Inc. Psych/Rehabilitation Facility San Jose, California

Omni Center 32 Bed Psych/Rehabilitation Facility El Monte, California

Pacific Clinics - Medical Clinic Pasadena, California

Peg Taylor Center for Adult Day Healthcare Medical Clinic Chico, California

Peninsula Children's Center Group Home Palo Alto, California

Petaluma Valley Hospital 99 Bed District Hospital Petaluma, California

Rancho Del Oro Senior Housing Campus 231 Units Chico, California



Rancho Encinitas Skilled Nursing Facility 125 Beds Encinitas, California

Redlands Community Hospital 203 Bed Hospital Redlands, California

Redwood Treatment Center Psych/Rehabilitation Facility Napa, California

Redgate Hospital 63 Bed Psych/Rehabilitation Facility Long Beach, California

Regency Hills Skilled Nursing Facility 120 Bed Skilled Nursing Facility Pittsburgh, California

San Leandro Healthcare 60 Beds Skilled Nursing Facility San Leandro, California

Sanctuary House of Santa Barbara Psych/Rehabilitation Facility Santa Barbara, California

Santa Barbara Medical Foundation Clinic Medical Clinic Santa Barbara, California

Sherman Oaks Hospital and Medical Center Acute Care Hospital and Medical Campus Sherman Oaks, California

South Valley Group Home Group Home San Jose, California

Southcoast Medical Center 206 Bed Hospital Laguna Beach, California

Southern Solano Alcohol Council Program Psych/Rehabilitation Facility Vallejo, California

St. Mary's Hospital and Medical Center 22 Commercial / Office / Residential Properties San Francisco, California St. Harriet's Children's Home 44 Bed Group Home El Monte, California

Summit Ranch Group Home Group Home Morgan Hill, California

Tenth Street Senior Center Psych/Rehabilitation Facility San Jose, California

Twin Pines Healthcare of Santa Paula 99 Beds Santa Paula, California

University Avenue Building 10,000 Square Foot Commercial/Residential Berkeley, California

Valley-Care Hospital 66 Bed Hospital Pleasanton, California

Valley House Skilled Nursing Facility 305 Beds/SNF El Cajon, California

Villa Allegre 108 Bed Residential Care/20 Bed SNF Oakland, California

Walden House 100 Bed Psych/Rehabilitation Facility San Francisco, California

Walnut Convalescent Hospital 78 Bed SNF/ICF Long Beach, California

West Modesto Medical Clinic Medical Clinic Modesto, California

West Valley Hospital and Medical Center Acute Care Hospital and Office Building Canoga Park, California

Willow Pass of Concord SNF 81 Beds Skilled Nursing Facility Concord, California